



DEL GRANDE NINCI
ASSOCIATI





Who we are

DEL GRANDE NINCI Associati

By your side for over 60 years

Founded in **1964** as *Lucchesi & Del Grande Business Consulting*, **DEL GRANDE NINCI Associati** operates in the field of tax, corporate, and management consulting, supporting companies of all sizes with competence and professionalism.

Initially focused on **domestic direct and indirect taxation**, accounting, and **financial statement processing**, the firm has gradually expanded its services to meet the evolving needs of the market.

Today, it provides advisory services in **corporate restructuring**, **intergenerational business transfers**, **cost analysis**, and **management control**, in addition to supporting companies in drafting **industrial and financial plans** and managing **cross-border taxation**.

The team is composed of **4 partners** and a staff of **13 professionals**, each with targeted expertise to deliver **high-quality, tailor-made services** for every client.

The firm is closely connected to **CENTRO HELDA STP SRL**, one of the most established **labor consulting firms** in Tuscany. It also collaborates with **leading law firms** and **university professors**, ensuring a **multidisciplinary and integrated approach** to tackling the most complex challenges of today's economic and regulatory environment.



What we believe in

Mission

To provide **timely** and **high-quality tax, corporate, and management consulting services**. To **support clients closely** during key moments of **corporate life**, from **startups** through various **stages of development and crisis**, to the management of **extraordinary events**, including **generational transitions** and **merger activities**.

Vision

To ensure a **high standard of service** through the **specialization and dedication** of our professionals, combined with the **experience gained over more than sixty years of activity**. Our goal is to **create added value for our clients**, supporting them at every stage of their development and **transferring strategic skills**.

Values Charter

- **Respect** for clients, suppliers, and all those we collaborate with.
- **Confidentiality** regarding information acquired during our work.
- **Trasparency** towards clients and third parties.
- **Continuous training** of the team to ensure adequate preparation for assigned tasks.
- **Rigor** in task execution, both formally and substantially.
- **Respect for deadlines**, with a commitment to completing assignments within the agreed timeframes.
- **Sustainability**, with attention to respecting the external environment.



Our services



VAT, national and international

The firm offers **specialized consultancy on VAT**, assisting **Italian companies operating abroad** and **foreign companies doing business in Italy**. Our constant updates and in-depth knowledge of applicable legislation allow us to guarantee clients **effective tax management** in line with current regulations.

Extraordinary operations

DEL GRANDE NINCI Associati supports businesses in the **creation and reorganization of corporate groups**, as well as in **Mergers & Acquisitions (M&A)**. Our consultancy provides **strategic support** aimed at optimizing extraordinary operations and promoting **business growth and stability**.

Corporate taxation, national and international

DEL GRANDE NINCI Associati assists companies in managing **national and international taxation**, providing consultancy on **direct taxes** and supporting clients in **routine operations**, as well as in **phases of corporate development and restructuring**. The experience and specialization of our team ensure **efficient tax management** in full compliance with current regulations.

Our services

Generational transition

The firm assists businesses in managing the **complex process of generational transition**, offering **strategic consultancy** from preliminary planning to the drafting of the required documents. The goal is to optimize **tax and succession aspects**, ensuring **continuity in management** and enhancing the value of business assets.

Financial statements and consolidated accounts

DEL GRANDE NINCI Associati assists companies in preparing **financial statements and consolidated accounts**, in accordance with **OIC and IAS-IFRS standards**, overseeing every phase from initial checks to the drafting of the documents required by current regulations. We also provide consultancy for **control procedures**, ensuring **accounting and tax compliance**.

Consultancy and daily assistance

We support businesses on a daily basis in managing and solving **accounting, administrative, and tax issues**, ensuring **constant support** and **personalized consultancy**.

Thanks to a **proactive approach**, we help clients face business challenges with confidence and full compliance with current regulations.



Our services

Management consulting

We support companies in **budgeting and management control**, in **industrial and financial plans drafting**, and in **cost analysis**.

Our team's strategic approach enables businesses to improve **corporate management** and optimize **economic and financial performance**.

Tax litigation

We provide **assistance and representation** in **tax audits**, **pre-litigation procedures**, and **settlements** with the **Tax Authorities**, as well as in **tax litigation** before the relevant courts. Our **strategic and specialized approach** ensures effective protection of **corporate interests**.

Valuations of companies and business assets

DEL GRANDE NINCI Associati carries out **valuation appraisals** of **equity interests**, **companies**, and **individual assets**, including **trademarks**, **patents**, and **contracts**. Our industry experience ensures clients **reliable and detailed analyses**, essential for the proper **enhancement of corporate assets**.



Our services

Real Estate

The firm offers consultancy on the **contractual and tax aspects of real estate transactions**, including **acquisitions, disposals, donations, and leases**. We also manage **lease contracts** on behalf of our clients, ensuring **regulatory compliance** and **effective management of real estate assets**.

Corporate crisis

The firm supports companies in managing **corporate crises**, handling the **preparation of debt restructuring plans** and the **related attestations**. Our goal is to identify the best **recovery strategies** and ensure **business continuity**.

Private clients

We offer assistance in **national and international taxation**, handling the **processing of tax returns** and providing **investment planning consultancy**. Our consultancy aims to **protect and enhance personal assets**, offering **tailored solutions** and ensuring **full compliance with tax regulations**.



Del Grande Gianfranco

Founding Partner

Chartered Accountant and Statutory Auditor

Areas of Focus

Extraordinary transactions, including **intergenerational business transfers, corporate finance, business crisis management, tax assessments, and tax litigation.**

Qualification

- Member of the **Chartered Accountants Register of Lucca** since 30 June 1973
- Registered in the **Statutory Auditors Register** (formerly Register of Account Auditors and Official Auditors) since 30 June 1973

Education

- **Euroconference Specialization Master** in Corporate Law Reform and Business Taxation (October 2003 – April 2004)
- **Ipsosa Specialization Master** in International Taxation (November 2013)



Ninci David

Partner

Chartered Accountant and Statutory Auditor

Areas of Focus

Financial reporting and **national and international corporate taxation**, **Mergers & Acquisitions (M&A)**, **extraordinary transactions**, **corporate law**, **tax assessments**, and **tax litigation**.

Qualifications

- Member of the **Chartered Accountants Register of Lucca** since 3 March 1997
- Registered in the **Statutory Auditors Register** (formerly Register of Account Auditors) since 28 September 1999
- Listed in the **Register of Professionals** of the **Province of Lucca** since 1 January 2001
- Registered in the **CTU Register** at the **Court of Lucca** since 1 January 2013

Education

- **Degree with honors in Economics and Business**, awarded on 23 October 1995 by the University of Pisa
- **Euroconference Specialization Master** in Corporate Law Reform and Business Taxation (October 2003 – April 2004)
- **Ipsos Specialization Master** in International Taxation (November 2013)
- **Ipsos Specialization Master** in International Taxation (February 2017)
- **Certified Specialization Program** by Il Sole 24 Ore in M&A and Extraordinary Transactions (November 2023 – October 2024)
- **Certified Specialization Program** by Il Sole 24 Ore in International Taxation (November 2023 – October 2024)



Del Grande Alisia

Partner

Chartered Accountant and Statutory Auditor

Areas of Focus

Advisory services on **VAT matters** in **national and international contexts**, including **interactions with the Italian Tax Authorities**, **tax audits**, and **tax litigation**.

Qualifications

- Member of the **Chartered Accountants Register of Lucca** since 1 January 2001
- Registered in the **Statutory Auditors Register** (formerly Register of Account Auditors) since 1 January 2001
- Listed in the **Register of Professionals** of the **Province of Lucca** since 30 July 2002
- Registered in the **List of Mediation Assistants** at the **Lucca Chamber of Commerce** since 1 January 2011
- Registered in the **CTU Register** at the **Court of Lucca** since 1 September 2024

Education

- **Degree with honors in Economics and Business**, awarded on 3 July 1996 by the **University of Pisa**
- **Ipsos Specialization Master** in VAT and Customs Regulations in International Trade (April 2006)
- **Eutekne Specialization Master** in VAT in Foreign Transactions (March 2016)
- Member of the **"VAT and Customs Laboratory" Network** of Il Sole 24 Ore since 2023



Ninci Emanuele

Partner

Chartered Accountant and Statutory Auditor

Areas of Focus

Budgeting and multi-year economic and financial planning, financial advisory in insolvency and pre-insolvency procedures, **company and asset valuations**, **cost accounting**, **management control** and **financial analysis**, **corporate finance**, **national and international taxation of individuals**.

Qualifications

- Member of the **Chartered Accountants Register of Lucca** since 29 April 2010
- Registered in the **Statutory Auditors Register** (formerly Register of Account Auditors) since 8 June 2010
- Registered in the **CTU Register at the Court of Lucca** since 2019
- Registered in the **National Register of Independent Experts** for the Negotiated Settlement of Business Crises since 2022

Education

- **Bachelor's Degree with honors** in Business Economics – Management & Control curriculum, awarded on 3 March 2005 by the **University of Pisa**
- **Master's Degree with honors** in Management & Control, awarded on 17 July 2006 by the **University of Pisa**
- **Specialization Master** in International Taxation (November 2012)
- **Specialization Program** in Business Crisis and Negotiated Settlement of Business Crises (2019 and 2022)



Our Team

DEL GRANDE NINCI Associati consists of **four partners**, supported by **five chartered accountants and legal auditors** and **eight employees** with many years of experience, each with a targeted specialization. Our team covers all areas of **tax, corporate, and management consulting**, providing **professional, timely, and highly qualified support** tailored to the specific needs of each client.



Our Team



Adelaide Morelli

Chartered accountant and
statutory auditor

Focus of activity :
**financial reporting and
corporate income taxation**



Jessica Vornoli

Chartered accountant and
statutory auditor

Focus of activity :
**financial reporting and
corporate income taxation**



Alberto Tesi

Chartered accountant and
statutory auditor

Focus of activity :
**financial reporting,
corporate income taxation,
and extraordinary
transactions**



Edoardo Montan

Chartered accountant and
statutory auditor

Focus of activity :
general accounting and VAT



Stefano Buti

Chartered accountant and
statutory auditor

Focus of activity :
**budgeting and management
control, individual taxation**

Our Team



Stefano Fabbri

Focus of activity :
**individual taxation and IMU
(municipal property tax)
management**



Ulrich Pescosta

Focus of activity :
**preparation of financial
documents and IT
management**



Marilena Lucchesi

Focus of activity :
**management of lease
agreements**



Marilena Pinochi

Focus of activity :
general accounting and VAT

Our Team



Federica Fanucchi

Focus of activity :
**general accounting and
financial statements**



Lara Ninci

Focus of activity :
**general accounting and
financial statements**



Giulia Campigli

Focus of activity:
**secretarial work and
management of electronic
filings**



Alice Nicoletti

Focus of activity :
**secretarial work and
management of electronic
filings**

Collaborations and specialized consultancy

To offer our clients an **integrated** and **multidisciplinary** service, **DEL GRANDE NINCI Associati** collaborates with **highly qualified professionals** in the fields of **labor consultancy**, **financial reporting**, and **international taxation**. Thanks to these strategic partnerships, we provide **tailored solutions** for to companies operating in increasingly complex and regulated environments.



Labor consultancy

DEL GRANDE NINCI Associati is closely connected to **CENTRO HELDA S.T.P. S.R.L.**, a firm with over 40 years of experience in **personnel management** and **labor law consultancy**. The team, led by **Luigi Del Carlo** (labor consultant since 1979) and **Giovanni Scanavacca** (former **HR Director EMEA at Lenovo**), is composed of **five labor consultants** and **seven employees**. CENTRO HELDA supports **leading multinationals** in the tissue and **mechanical sectors**, offering advanced expertise in **human resources management** and **regulatory compliance**.

Prof. Marco Allegrini

Financial statements and sustainability controls



Professor of Financial Statements and Accounting Principles at the **University of Pisa**, Prof. Marco Allegrini was a member of the **OIC working group** on international accounting standards and of the **UNI working group** responsible for drafting **guidelines on sustainability report compliance**. His consultancy supports companies in managing **CSRD-compliant financial statements** and in the **implementation of Model 231**.

Prof. Stefano Dorigo

International taxation and tax compliance



Tax lawyer and **Professor of Tax Law** at the **University of Florence**, Prof. Stefano Dorigo was a member of the **ministerial commission for the reform of international taxation** established by the **Meloni Government**. An expert in **international taxation**, **Tax Control Framework**, and **Transfer Pricing**, he provides specialized consultancy for companies with **cross-border operations**, helping them manage complex issues and comply with international regulations.

Publications, seminars and teaching activities

DEL GRANDE NINCI Associati, through its partners, contributes to **publications in nationally distributed specialized journals**, addressing key topics in the field of taxation. The firm also participates as a speaker at **conferences, workshops, seminars and webinars**, providing insights and analyses on complex tax issues.

The partners of **DEL GRANDE NINCI Associati** also collaborate with the **Universities of Pisa and Florence** as **lecturers**, sharing their professional experience in tax matters with the academic world.

All documents related to these activities are available for download on the website: **www.delgrandeninci.it**

Our clients

DEL GRANDE NINCI Associati serves a client base made up of **leading companies and corporate groups** operating at **national and international level**.

We support major players in the **tissue, mechanical engineering, metallurgical, commercial and service sectors**, offering **targeted consulting** and **tailor-made solutions** that meet the needs of highly competitive markets.

The trust placed in us by prominent companies is the result of over **60 years of experience, expertise and a constant commitment to excellence**.



The logo for the Le Fonti Awards 2024. It features a stylized blue and gold crown-like emblem on the left. To its right, the text "LE FONTI AWARDS®" is written in a gold serif font. Below this, a gold rectangular box contains the word "WINNER" in white, and a dark blue rectangular box contains the year "2024" in white.

LE FONTI AWARDS®

WINNER 2024

DEL GRANDE NINCI Associati received the prestigious **Le Fonti Awards** in **2024**, adding to the one already obtained in **2021**. The firm was awarded as "Boutique Firm of the Year – Tax Consulting," thanks to significant extraordinary operations carried out in the last year.



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